

2009 SADBOC Government Procurement Fair

April 30

AGENDA

8:30 a.m.
Registration

9:00 a.m. - 3:00 p.m.
Trade Fair

9:00 a.m. - 12:00 p.m.
Workshops

12:30 p.m. - 3:00 p.m.
Matchmaking

3:00 - 5:00 p.m.
PTAC Awards
Reception

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in cooperation with



2009 SADBOC GOVERNMENT PROCUREMENT FAIR

April 30, 2009

9 a.m. - 3 p.m.

Earle Brown Heritage Center
Brooklyn Center, MN

Get a piece of the action!

Small businesses interested in doing business with government agencies and prime contractors are encouraged to attend this Trade Fair.

Coupling education with marketing strategies, this event will provide small businesses an opportunity to meet with representatives from more than 50 Federal, State and local departments, commercial/prime contractors, and nonprofit organizations; access available technical assistance; and learn about upcoming contracts.

The 2009 SADBOC Government Procurement Fair is sponsored by the Federal Executive Board's Small and Disadvantaged Business Opportunity Council, in cooperation with PTAC and the U.S. Small



and



Cost: FREE
(registration is required)

[**REGISTER ONLINE**](#)

[**Brochure**](#)

Registration Questions?

Sherri Komrosky (PTAC)
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skomrosky@meda.net

Randy Czaia (SBA) at
612.370.2314 or
randall.czaia@sba.gov

[**www.ptac-meda.net**](http://www.ptac-meda.net)

[**www.sba.gov/mn**](http://www.sba.gov/mn)

Business Administration.

Small businesses also have the opportunity to be matched with a government or corporate buyer interested in their particular product/service. Online registration for a 10-minute appointment begins March 30 at www.ptac-meda.net.

All appointments must be scheduled in advance. On April 27, the schedule of appointments will be posted at www.sba.gov/mn.

The following are scheduled exhibiting organizations:

Federal

Air Force Reserve 934th Airlift Wing, Defense Supply Center Columbus (DSCC), Federal Aviation Administration (FAA), General Services Administration (GSA), Army Corps of Engineers, Fish and Wildlife Service, USDA Animal Health Inspection Service, USDA Natural Resources Conservation Service, USDA Superior National Forest, Small Business Administration (SBA), TACOM-Rock Island, VA Medical Center and VA Center for Veterans Enterprise

State/Local

City of St. Paul, Hennepin County, Metropolitan Airports Commission, Metropolitan Council, MN Materials Management, MN Dept. of Transportation, Ramsey County, and University of Minnesota

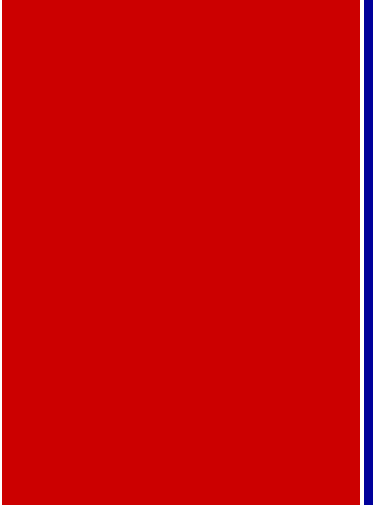
Commercial/Prime Contractors

3M, Alliant Techsystems, AMEC Earth and Environment, BAE, Boston Scientific, Cargill, CCI Surety, CH2M HILL, Ecolab, Express Scripts, Fastenal, General Dynamics, HDR Engineering, Honeywell, LHB, Lockheed Martin, Mayo Clinic, Medtronic, MTS Systems, Redwing Shoe Company, Remmele Engineering, Ryan Companies, Short Elliot and Hendrickson (SEH), Stanley Consultants, and Xcel Energy

Nonprofit Organizations

Association Women Contractors (AWC), Elite Service Disabled Veteran Owned Businesses, Metropolitan Economic Development Association (MEDA), Midwest Minority Supplier Development Council (MMSDC), National Association Minority Contractors (NAMC), National Association Purchasing Managers (NAPM), Procurement Technical Assistance Center (PTAC), and Women's Business Development Center-MN

The following workshops are scheduled:

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- Certification Panel.
 - The Basics of Selling to the Government.
 - Understanding GSA's Multiple Awards Schedules.
 - Doing Business with the Defense Supply Centers.
 - Wide Area Work Flow - DoD Invoicing.
 - The Basics of Affirmative Action.
 - Subcontracting Program and Subcontracting Plan Reviews.
 - Selling to the State of Minnesota.
 - Contracting for Veteran and Service Disabled Veteran Owned Small Businesses.
 - Teaming Agreements & Joint Ventures: Building Successful Teams.
 - MN/DOT Tools for Small Business.
 - Light Rail Transit System Update.
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